



Circle of Excellence FAQ

What is the monthly requirement to earn the incentive?

You must achieve a \$1,000 PV, personally enroll 2 new Stylists, and must achieve a paid rank within a given month (July, Aug, Sept, Oct, Nov, Dec).

What Rank must I achieve to earn the incentive?

You may be paid at any rank beginning with Bonus Qualified.

Can I earn this each month?

Yes, each month is a stand-alone period and you may earn up to 6 incentives.

Do I have to achieve all six months to be eligible for the monthly incentive?

No.

What happens if I hold a higher lifetime rank and during one of the 6-month periods, I either earn a higher or lower paid rank, am I still eligible for the incentive?

Yes, as long as you have \$1,000 PV and personally enroll 2 new Stylists you would be paid the noted incentive amount for that Paid Rank.

Do the new Stylists I enroll have to BQ to count?

No. You must just personally enroll a new Stylist (may not have been a Stylist for at least 6 months).

What if I reach my \$1,000 PV in a month (ex. July) and have two joins in another month (ex. August) would I receive the incentive?

No. You must do all three parts of the incentive in the same month.

What happens if I if I have a return, does this impact my PV?

Yes. You would need to review your reports to ensure your month end is equal to \$1,000 (note - we do not process returns the last three days of the month).

What if I exceed the requirements, can I earn a higher incentive?

No. Those posted in the flier are the maximum amounts which may be earned at each paid rank.

Can I view any report for myself or my team that reflects our results?

Yes. You will see a report in your VO called Circle of Excellence for each month of the incentive period. Note the report will only update after the monthly commission cycle as completed. A great report to use for team recognition.

Do I have to achieve all six months to be eligible for the Circle of Excellence Facebook Group?

Yes.

When I achieve all six months, how long will I stay in the Circle of Excellence Facebook Group?

Until December 31, 2021.