



# Rentals 2020

Separk Music - 1325 Lewisville Clemmons Road, Lewisville NC 27023  
(336)0723-0794 [www.SeparkMusic.com](http://www.SeparkMusic.com)

## Monthly Rent to Own Agreement

Our Rent to Own agreement allows you to make small monthly payments to rent this new student Trumpet Outfit while you assess your child's talent and interest level. You are under no obligation to purchase the instrument. If your director recommends switching to another type of instrument or your child decides not to continue with the class, you can return your rental instrument back to us and be under no further obligation. You have the option throughout the duration of your rental to purchase the instrument you are renting with 100% application of all rental payments made toward ownership.

## Purchase Options

Once you reach the decision that owning the instrument is the right choice, you can do that in two ways: **1)** You can continue to make the small monthly payments until the end of the rental term. Our agreement does not include any interest charges or other fees. **2)** You may also take advantage of our **Early Payoff Discount** and receive a **25% discount** off your remaining balance at the time of settlement. You can do this at any time during the rental term. Just contact us and we can quote you the payoff figure when you're ready.

## Returns

We also offer no hassle returns on our Agreements! If you find that returning your instrument is in your best interest, all you need do is get the instrument back in our possession at any point in the rental process. Once returned your rental obligation is over and the contract cancelled provided that all scheduled payments have been made. The only other fee applicable at that time is the cost of any repairs beyond what we feel is normal "wear and tear" for the time the instrument has been in your possession.

## Exchange

We are happy to work with you in the event your Director recommends switching to another type of instrument. Just return your original rental (see "returns" above), then set up another Rental Agreement on the second instrument. We will allow six month's rental payments from your first rental towards ownership of the second rental.

## Maintenance and Repair (M&R)

We service all of the instruments we rent in our own repair shop. For the small monthly **M&R fee**, we will ensure that the instrument you are renting is always working for your child. Adjustments are done quickly and we will provide you with a "loaner" instrument while the work is being done. If your child attends a school that we regularly visit each week, we are happy to pick up and return the instrument through prior arrangement. If a turn-around of less than a week is required, we invite you to bring the instrument to our store during regular business hours.

## To Get Started

All that is needed to begin your rental is a properly signed Rental Application along with your first month's payment plus any accessories. We will deliver the instrument and accessories directly to your child's school in coordination with the Director, which may include a summer band camp. There is no charge for this delivery. Your Rental Agreement starts the day we deliver the instrument to your child and payments will be due after that on the date you select below. All payments will be drafted automatically from the card you provide below.

## Coronavirus Update

With schools attempting to begin under the cloud of this Coronavirus Pandemic, we are all going to need extra patience and flexibility, particularly at the start of the school year. We ask that you monitor our website ([www.separkmusic.com](http://www.separkmusic.com)) and your school's website to maintain communication throughout the "Back to School" period.