

# Single-Blind Experiment

**○** Concept

This is an example of a single-blind experiment.

### Materials Needed

- 2 liter bottles of orange Fanta
- 2 liter bottles of Sunkist
- 20 small cups
- data sheet (see next page)

## Assembly

- **1.** Remove all identifying labels and markings from the orange Fanta beverage and label the bottle "Brand A."
- 2. Remove all identifying labels and markings from the Sunkist beverage and label the bottle "Brand **B**"

### Procedure

- 1. Identify participants who regularly drink orange Fanta beverage.
- 2. For the first participant, pour two ounces of the beverage from the container marked Brand A into a cup. Make sure the participant sees the label and invite the person to drink the beverage. When the beverage is gone, ask the participant the following question: Did the beverage taste like orange Fanta or something else? Record the participant's answer and the brand identification on the data sheet.
- **3.** For the second participant, pour two ounces of the beverage from the container marked Brand B into a cup. Make sure the participant sees the label and invite the person to drink the beverage. When the beverage is gone, ask the participant the following question: Did the beverage taste orange Fanta or something else? Record the participant's answer and the brand identification on the data sheet.
- 4. Repeat Steps 2 and 3 until you have collected data for 20 participants.

## Things to Observe

**Directions:** Answer the following questions in the space provided.

- How many participants thought Brand A tasted the SAME as orange Fanta?
- How many participants thought Brand A tasted DIFFERENT from orange Fanta?
- How many participants thought Brand B tasted the SAME as orange Fanta?
- How many participants thought Brand B tasted DIFFERENT from orange Fanta?

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		Tastes the SAME as orange Fanta	Tastes DIFFERENT from orange Fanta	From Bottle A or B		
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	ticipant 2:					
	ticipant 3:		-			
	ticipant 4:					
	ticipant 5:	- market				
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	ticipant 20:		-			
	the Resul	te				
, , , , ,			ons in the space provided.			
1.	What conclu	sions can you draw fro	m this experiment?			
2.	Is brand loya	rand loyalty due to taste or something else? Explain.				
3.	What change	es would be necessary t	o make this a double-blind stud	dy?		

Name