

WORK EXPERIENCE

Nov 2018-Present

Technical sales

Engineering Co., Ltd

- Sell precision machined products for Japanese, Australian and Vietnamese companies in large quantities monthly.
- Contributed to 20% increase in customer base within one month of joining through effective advertising of products to customers
- Draft and upload product advertisements to Facebook
- Advertise products on banners, posters, leaflets and on Facebook and company website
- Introduce products to customers and respond to their inquiries by phone and email
- Prepare sales report daily
- Attended company Sales Skill Course

Jun 2015-2018

Lathe Machine Operator & Welder

Manufacturing Co., Ltd

- Understood product drawings to produce high end goods according to Japanese Industrial Standards (JIS)
- Operated Lathe Machine, AMADA Laze Cutting Machine, AMADA Bending Machine and AMADA Shearing Machine
- MIG welding (SS400, SUS 304 material) and TIG welding (SUS 304,316, aluminum material) process
- Created 2D CAD from hard copy drawings by AMADA CAD software AP100 and exported G code for laser cutting operation step
- Maintained work area appearance and safety according to JIS standards

OTHER EXPERIENCE

Jan 2008-Feb 2012

Restaurant Host

Restaurant

- Performed part-time hosting duties for the restaurant
- Worked collaboratively and effectively with international team members

PROFILE

Over 4 years of experience in sales and mechanical production, and a complete understanding of creating precision machined products.

Highly skilled Welder and Machine Operator.

Trilingual (English, Vietnamese, Japanese) with excellent, interpersonal and customer service skills.

CONTACT

If hiring or know of a job matching this client-candidate, please call 647-773-8899, [email](#) or [Book an Appointment](#)

There are no fees or charges of any kind to hire through any [Nigel Corneal BDM Service Network Inc. service](#).

SKILLS

- ✓ Sales / Technical Sales
- ✓ Customer Service
- ✓ Advertising
- ✓ MIG Welding, TIG Welding
- ✓ Lathe Machine Operation
- ✓ AutoCAD
- ✓ Fusion 360
- ✓ Amada Ap100
- ✓ MS Word, Excel, PowerPoint
- ✓ Languages: English, Vietnamese, Japanese

QUALIFICATIONS

- 2015 Vocational College
Major: Metal Cutting, CNC Machine Operating
GPA: 3.3/4.0
- 2012 JLPT N5 Level Certificate

AWARDS

- 2012 Dean's list in 2nd semester 2009-12