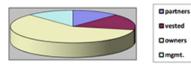


		Capit	al Required in	Time Period			
60% Goods: Product Ventures						Yr 5 TM	
Joint endeavor, Joint venture, Licenses		Y1	Y2	Y3	Yr 4	Sale	TOTAL
Gross Income		\$1,250,000	\$2,500,000	\$5,000,000	\$4,800,000		\$13,550,000
Goods	60.0%	\$750,000	\$1,500,000	\$3,000,000	\$2,880,000		\$8,130,000
Service	40.0%	\$500,000	\$1,000,000	\$2,000,000	\$1,920,000		\$5,420,000
Total Cost of Goods Sold	50.0%	\$375,000	\$750,000	\$1,500,000	\$1,440,000		\$4,065,000
Total Cost of Services	25.0%	\$187,500	\$375,000	\$750,000	\$720,000		\$2,032,500
Gross Profit	25.0%	\$187,500	\$375,000	\$750,000	\$720,000		\$2,032,500
Operations Expenses	1.0%	\$7,500	\$15,000	\$30,000	\$28,800		\$81,300
Management Fees/Administration	3.0%	\$22,500	\$45,000	\$90,000	\$86,400		\$243,900
Royalties	12.0%	\$90,000	\$180,000	\$360,000	\$345,600		\$975,600
Pretax Net Income	9.0%	\$67,500	\$135,000	\$270,000	\$259,200		\$731,700

Advisory Approach



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